



# Vendor Connection

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## Second opinion helps with tough repair job

Medicine isn't the only arena where second opinions are useful.

In response to a plumbing problem at an ARCO facility, a maintenance vendor diagnosed the problem as a rotted sewer line that needed to be replaced. Cost estimate \$18,000. "With an estimate that large, we routinely dispatch another vendor for a second opinion," says BP's Robert Goodwin. "So we asked Johnson Mechanical to visit the site."

Diagnosis was difficult, says the firm's Bill Johnson, because the sewer lines were deeply buried. Using a pipe locator and pot-holing, the Johnson crew located the pipe, dug a hole, opened up the line, pumped water out, and ran a camera down the sewer line. "We discovered that the problem wasn't rotted pipe. Instead, a tree root had pierced the sewer pipe and blocked the line." Cost of repair-\$5,500.

Given the green light, Johnson Mechanical removed the tree root and patched the broken pipe section. Problem solved. Client happy. Says Goodwin:

"We were obviously pleased with the outcome. Johnson Mechanical is an experienced outfit with good technicians."



*Worker dude inserts video camera into sewer pipe to view problem on the monitor*